



Private Equity Associate

Contact: PNC

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Pittsburgh

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Position Overview
At PNC, our people are our greatest differentiator and competitive advantage in the markets we serve. We are all united in delivering the best experience for our customers. As a(n) Private Equity Associate within PNC's Capital Finance organization, you will be based in Pittsburgh, PA. **Job Profile**
Performs analytical and operational activities related to proposed deals and existing investments under the direction of senior staff professionals. Participates in the identification, origination, analysis, closing and monitoring of investment transactions. Participates in the marketing effort directed toward sources of investments in support of senior staff as needed. May develop sources and perform sales calls. **Performs** in-depth analyses of prospective new investments including historical/projected financial results, industry research and risk factors. Determines acceptability of potential investments in conjunction with team. **Evaluates** various opportunities for portfolio companies including evaluation of potential acquisitions, analysis of various comparable companies in contemplation of public offering and determination of fair market value of companies contemplating recapitalization and other exit scenario analysis as required. **Evaluates** various existing opportunities for portfolio companies. Participates in the review of legal documentation prior to and following the transaction closing in conjunction with senior staff. Monitors compliance issues after closing. Works with internal finance staff to track portfolio performance, valuation and reporting. **Core Competencies**
Manages Risk - Basic Experience Assesses and effectively manages all of the risks associated with their business objectives and activities to ensure activities are in alignment with the bank's and unit's risk appetite and risk management framework. **Customer Focus** - Working Experience Knowledge of the values and practices that align customer needs and satisfaction as primary considerations in all business decisions, and ability to leverage that information in creating customized customer solutions. **Job Specific Competencies**
Business Acumen - Working Experience Knowledge, insight, and understanding of business concepts, tools, and processes that are needed for making sound decisions in the context of the company's business; ability to apply this knowledge appropriately to diverse situations. **Effective Communications** - Working Experience Understanding of effective communication concepts, tools and techniques; ability to effectively transmit, receive, and accurately interpret ideas, information, and needs through the application of appropriate communication behaviors. **Decision Making and Critical Thinking** - Working Experience Understanding of the issues related to the decision-making process; ability to analyze situations fully and objectively, and recommend effective decisions. **Managing Multiple Priorities** - Working Experience Ability to manage multiple competing objectives.



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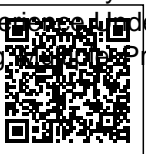
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